

FROM HUMBLE BEGINNINGS TO THE AMERICAN DREAM

Perfekta Inc.'s 25-year history exemplifies one family's realization of the American dream. The company was founded in 1984 by Julian Guerra and his wife, Linda. Guerra immigrated to the United States from Cuba as a teenager and started the business in his adopted hometown of Wichita. Day to day management of the company has since transitioned to his son, Julian Guerra II, daughter Sonya Guerra Keller, and son-in-law David Keller.

From its humble beginnings of one milling machine and two employees, the aircraft parts manufacturer steadily grew to a workforce of 210 employees in 2008, operating in its own 75,000 square foot facility. Manufacturing complex monolithic aluminum, titanium and hard metal machined components and structures for the aerospace, defense and general aviation industries, past and present customers include Boeing, Gulfstream, Cessna, Airbus, Raytheon Aircraft and Sikorsky Helicopters.

The second generation management team took over the day to day operations in 2005, but were experienced working in various executive capacities of the company for over 10 years prior.

Julian II joined Perfekta in 1993 after graduating from college with an Accounting degree. He rose through the ranks, serving as Production Manager and Controller before being named President. Under his leadership the business has thrived, experiencing a three-fold increase in sales and seven-fold increase in net profits. He promotes a workplace atmosphere centered on continuous improvement, which resulted in Perfekta receiving the 2008 Supplier Excellence Alliance's award of Stage I certification, an honor held by only five other companies nationwide.

Sonya has held managerial positions in Contract Administration, Estimating, and Human Resources, and is currently the Director of Work Force Integration. With degrees in Spanish and Psychology, she has been instrumental in developing Perfekta's motivated, engaged and ethnically diverse workforce in her 15 years with the company. Her major accomplishments have been in the realm of multilingual and multiplatform communication, and training and recognition systems.

David also joined Perfekta in 1993 and holds Bachelor's and Master's degrees in History. His managerial positions have been in Purchasing, Estimating, Manufacturing Planning, Inventory Control and Quality Control. He has been influential in transforming the company to a lean enterprise system. David's accomplishments also include setting up quality assurance and measurement systems that have resulted in Perfekta receiving numerous "Supplier of the Year" awards from its customers.

Since 2005, the business has prospered under this second generation management team. They have been instrumental in transitioning from a small parts and sheet metal supplier to a company that manufactures medium to complex aerospace components.